

Franciscan Skemp Healthcare-La Crosse
700 West Avenue South
La Crosse, WI 54601-4796
(608) 785-0940

Type: GMS
Control: Religious Organization
Fiscal Year: 01/01/02 to 12/31/02

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	50.1%	57.4%	0.87	54.5%	0.92	58.9%	0.85	46.9%	1.07
Obstetrics	34.7%	39.6%	0.88	33.3%	1.04	37.0%	0.94	35.3%	0.98
Pediatrics	21.9%	48.0%	0.46	29.9%	0.74	71.9%	0.31	24.0%	0.92
Total hospital	37.1%	55.9%	0.66	46.8%	0.79	54.5%	0.68	39.6%	0.94
Average Census (Patients)									
Adult medical-surgical	40.6	30.4	1.34	15.5	2.62	46.2	0.88	38.0	1.07
Obstetrics	6.2	3.9	1.62	1.9	3.33	7.1	0.87	6.4	0.98
Pediatrics	2.2	1.8	1.20	0.9	2.45	7.0	0.31	2.4	0.92
Total hospital	78.2	55.4	1.41	28.1	2.78	95.6	0.82	83.5	0.94
Average Length of Stay (Days)									
Adult medical-surgical	3.5	3.9	0.88	3.4	1.03	3.9	0.89	3.6	0.97
Obstetrics	3.0	2.4	1.27	2.3	1.30	2.5	1.23	3.0	1.03
Pediatrics	2.1	2.4	0.88	2.6	0.84	2.4	0.88	2.5	0.86
Total hospital	4.0	4.3	0.93	3.8	1.08	4.2	0.96	4.3	0.95
Surgical Operations									
Inpatient	2,025	1,424	1.42	465	4.35	2,628	0.77	2,007	1.01
Outpatient	3,526	3,187	1.11	1,711	2.06	6,440	0.55	3,154	1.12
Inpatient as % of all surgeries	36.5%	30.9%	1.18	21.4%	1.71	29.0%	1.26	38.9%	0.94
Outpatient Visits									
Non-emergency visits	65,499	75,046	0.87	33,009	1.98	146,359	0.45	67,260	0.97
Emergency visits	12,566	14,086	0.89	7,302	1.72	23,160	0.54	12,568	1.00
Full-time Equivalents (FTEs)									
Administrators	45.6	14.8	3.07	7.1	6.46	27.8	1.64	60.0	0.76
Nurses, licensed	395.7	160.1	2.47	111.0	3.56	263.7	1.50	298.6	1.33
Ancillary nursing personnel	115.8	54.3	2.13	37.6	3.08	97.2	1.19	118.3	0.98
All other personnel	1320.3	384.2	3.44	283.4	4.66	661.5	2.00	1445.7	0.91
Total FTEs	1877.4	613.5	3.06	439.1	4.28	1050.2	1.79	1922.6	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	31.5	14.6	2.15	14.7	2.14	15.4	2.05	40.5	0.78
Nurses, licensed	273.6	157.9	1.73	231.6	1.18	146.0	1.87	201.3	1.36
Ancillary nursing personnel	80.0	53.6	1.49	78.4	1.02	53.8	1.49	79.8	1.00
All other personnel	912.7	378.9	2.41	591.3	1.54	366.2	2.49	974.8	0.94
Total FTEs	1297.8	605.0	2.15	916.0	1.42	581.4	2.23	1296.4	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	211	Health maintenance		Beds set up and staffed	0	Bassinets	20
Discharges	7,366	organization (HMO)	Yes	Discharges	0	Total births	673
Inpatient days	28,560	Preferred Provider		Inpatient days	0	Newborn days	1,377
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	81	4,257	14,815	50.1%	40.6	3.5
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	8	45	516	17.7%	1.4	11.5
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	10	373	801	21.9%	2.2	2.1
Obstetrics	1	18	749	2,280	34.7%	6.2	3.0
Psychiatric	1	63	964	5,804	25.2%	15.9	6.0
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	16	591	3,131	53.6%	8.6	5.3
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	15	88	1,213	22.2%	3.3	13.8
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	44	2	45.6	Radiological services personnel	30	30	46.4
Physicians and dentists	141	12	148.1	Occupational therapists	5	7	9.1
Medical and dental residents	24	0	24.0	Occupational therapy assistants/aides	2	7	6.7
Registered nurses	127	290	329.6	Physical therapists	13	5	15.7
Certified nurse midwives	2	0	2.0	Physical therapy assistants/aides	10	9	13.3
Licensed practical nurses	31	38	58.0	Recreational therapists	3	6	7.5
Ancillary nursing personnel	50	105	115.8	Psychologists	14	2	15.4
Physician assistants	1	0	1.0	Social workers	22	4	25.1
Nurse Practitioners	4	3	6.1	All other health professionals	135	66	175.4
Medical records personnel	88	39	117.4	All other personnel	463	254	618.5
Pharmacy personnel	30	8	34.5	-----			
Clinical laboratory personnel	34	42	62.3	TOTAL	1273	929	1877.4

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$160,586,141	Cash and cash equivalents	\$-11,164	Current liabilities	\$40,396,492
Less deductions	71,357,811	Net Patient receivables	34,654,768	Long-term debt	22,567,117
Net patient revenue	89,228,330	Other receivables	5,378,454	Other liabilities	0
Plus other revenue	3,001,455	Land, bldgs and equip: Net	54,728,144	Subtotal	62,963,609
Total revenue	92,229,785	Other assets	25,656,481		
Less expenses	86,648,321			Unrestricted fund balance	57,443,074
Nonoperating gains/losses	0	Total Assets	\$120,406,683	Total liabilities & fund balance	\$120,406,683
Net Income	\$5,581,464			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$66,691,320]	41.5%	41.7%	1.00	45.3%	0.92	38.9%	1.07	40.9%	1.02
Medical Assistance [\$13,092,871]	8.2%	9.0%	0.90	6.7%	1.21	9.9%	0.82	8.5%	0.96
Commercial [\$65,930,403]	41.1%	43.2%	0.95	37.4%	1.10	46.4%	0.88	41.8%	0.98
All other [\$14,871,547]	9.3%	6.1%	1.52	10.5%	0.88	4.7%	1.97	8.8%	1.05
Deductions as % of Total Gross Patient Revenue									
Medicare [\$42,566,636]	26.5%	23.7%	1.12	24.0%	1.10	23.7%	1.12	25.3%	1.05
Medical Assistance [\$11,862,013]	7.4%	6.0%	1.24	4.5%	1.65	6.5%	1.14	6.6%	1.12
Commercial [\$11,506,036]	7.2%	9.4%	0.76	6.0%	1.19	11.7%	0.61	6.5%	1.10
Charity care [\$1,816,229]	1.1%	1.2%	0.94	0.6%	1.85	0.9%	1.22	1.0%	1.19
All other [\$3,606,897]	2.2%	1.4%	1.58	2.3%	0.98	1.4%	1.60	2.6%	0.87
Total deductions [\$71,357,811]	44.4%	41.7%	1.07	37.4%	1.19	44.2%	1.01	42.0%	1.06
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.3%	5.1%	0.64	4.8%	0.68	8.1%	0.40	3.2%	1.03
Net gains/losses as % of net income	0.0%	5.3%	0.00	5.0%	0.00	7.0%	0.00	-1.2%	0.00
Expenses as % of Total Expenses									
Salary/fringe benefit[\$51,084,046]	59.0%	47.8%	1.23	48.5%	1.21	46.6%	1.27	58.7%	1.00
Supplies and services[\$24,700,274]	28.5%	40.5%	0.70	42.1%	0.68	41.6%	0.69	27.9%	1.02
Capital component [\$7,288,670]	8.4%	8.7%	0.97	5.6%	1.51	8.7%	0.96	9.0%	0.94
Bad debt [\$3,575,331]	4.1%	3.0%	1.38	3.8%	1.10	3.1%	1.32	4.4%	0.94
Fiscal Statistics									
Operating margin	6.1%	6.1%	1.00	9.5%	0.64	7.1%	0.86	2.5%	2.46
Total hospital profit margin	6.1%	6.4%	0.95	10.0%	0.61	7.6%	0.80	2.4%	2.49
Return on equity	9.7%	10.0%	0.97	15.2%	0.64	11.1%	0.88	4.3%	2.24
Current ratio	1.0	2.5	0.41	5.5	0.19	2.3	0.44	1.1	0.91
Days in net patient accounts receivable	141.8	57.8	2.45	72.9	1.95	66.1	2.14	.	.
Average payment period	181.6	52.6	3.46	58.7	3.09	53.9	3.37	169.2	1.07
Equity financing	47.7%	56.2%	0.85	54.1%	0.88	60.2%	0.79	39.6%	1.20
Long-term debt to equity ratio	0.4	0.5	0.83	0.1	2.78	0.4	1.01	0.5	0.79
Times interest earned	5.5	5.0	1.09	20.0	0.27	5.8	0.95	3.0	1.82
Total asset turnover	0.8	0.9	0.87	0.8	0.93	0.9	0.87	0.7	1.09
Average age of plant: years	14.7	9.5	1.54	13.1	1.12	9.8	1.50	13.7	1.08
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	3.6%	.
Output gross rev (% of total gross pt. rev)	45.9%	44.1%	1.04	43.9%	1.05	46.2%	0.99	43.7%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,473	\$7,870	0.82	\$7,442	0.87	\$7,095	0.91	\$5,737	1.13
Inpatient net revenue per day	\$1,602	\$1,834	0.87	\$2,118	0.76	\$1,690	0.95	\$1,342	1.19
Outpatient net rev per visit	\$557	\$343	1.62	\$413	1.35	\$316	1.76	\$460	1.21